

Record investments of €9.94 billion boost Iberdrola's net profit to €3.88 billion, up 8% on 2020

Ignacio Galán, Chairman of Iberdrola: "The acceleration of investments has helped us to continue to deliver strong growth at a higher rate than expected. These results reflect the success of a sustainable model and encourage us to continue working towards the decarbonisation of the energy system."

Investment muscle to boost growth

- **Investments increased to €9.94 billion.** 90% was attributed to new renewable capacity and smart grids. By market, more than half was invested in the United States (28%) and Spain (24%).
- **Construction and commissioning of green capacity accelerates.** In the last 12 months, almost 3,500 MW of new renewable capacity has been installed: 1,181 MW photovoltaic, 1,141 MW onshore wind, 998 MW hydroelectric – thanks to the Tâmega project in Portugal – and 162 MW of batteries. Capacity under construction has reached 7,800 MW, of which 2,600 MW is in offshore wind.
- **The offshore wind business is gaining strength.** The company has 1,260 MW of offshore wind in operation, 2,600 MW under construction and 4,600 MW in advanced stages of development to be commissioned by 2027.

Commitment to society

- **Shareholder remuneration grows by 5% to EUR 0.44 per share:** the company's Board of Directors has proposed to the Annual General Meeting a final dividend of €0.27 gross per share, in addition to the interim dividend of €0.17 gross per share paid in February.
- **An ESG best practice benchmark:**
 - The company has reduced emissions in Europe to 60 gr/kWh, thanks to closing all its coal-fired plants. As a result, 87% of production on the continent is emission-free.
 - The percentage of women in management positions continues to increase and now stands at 34%.
 - Iberdrola has hired more than 5,500 people worldwide in 2021– 40% of new recruits are under 30 years of age – supporting more than 400,000 jobs across its supply chain.
 - The company has received World Finance best corporate governance awards in Spain and the United States.

Above projections for 2021

- **Ebitda exceeds €12 billion (+20%):**
 - Networks and renewable energy production boosted operating profit.
 - Retail activity, negatively affected by high energy prices in the UK and Spain, where the company has maintained its policy of fixed prices to its customers and consumers.
- **Net profit rises 8%.** The company achieved €3.88 billion profit in 2021, helped by good operating performance in the United States and Brazil, new installed capacity, the greater

Committed to



Take care of the environment.
Print in black and white only if necessary.

press releases

weight of regulated network assets and its financial strength. Had prices to customers not been maintained, this figure would have increased substantially.

- **A resilient business model.** In an inflationary context, 80% of the debt is financed at long-term, fixed rates while 50% of operating margin is protected from inflation. Planned purchases for this year are hedged against the current raw material price tensions.
- **Improved financial ratios, leader in sustainable financing.** With over 70% of revenues generated in countries with an A credit rating, cash flow grew by 9% to €8.91 billion and available liquidity reached €19.5 billion. The company consolidates its position as a global benchmark in sustainable and green finance with €38.8 billion.
- **Guidance for 2022:** Net profit forecasted to reach between €4 billion and €4.2 billion this financial year.

23/02/2022

In 2021, Iberdrola continued to reaffirm its role as a driver of economic growth and employment in the countries where it operates. The company invested a record €9.94 billion in the period, 3% more than the previous year. This investment effort was focused on the smart grid business (45% of total) and renewables (44%) to accelerate the energy transition and the decarbonisation of the energy system.

The United States (€2.73 billion) and Spain (€2.38 billion) accounted for more than half of the investment. Brazil, with €1.89 billion, and other countries, mainly in Europe, with €1.56 billion also saw considerable investment.

Helped by increased investments and international expansion, in 2021 the company posted €3.88 billion **net profit**, up by 8%. The positive growth in the United States and Brazil has offset the negative performance of the generation and supply business, affected by high energy prices in Spain and the United Kingdom.

The good results in 2021, and the future outlook for the renewables business, allow Iberdrola to reaffirm its growth forecasts for 2022, with net profit set to reach between €4 billion and €4.2 billion.

The Chairman of Iberdrola, Ignacio Galán said: "The acceleration of investments has helped us to continue to show strong growth at a higher rate than expected. These results reflect the success of a sustainable model and encourage us to continue working towards the decarbonisation of the economy."

Growing commitment to renewables, grids and storage

The company allocated more than €4.3 billion investments to renewables. This effort has enabled the group to install 3,500 MW of new clean capacity in the period, bringing total installed renewables to 38,000 MW worldwide. Capacity under construction exceeds 7,800 MW, of which 2,600 MW is related to offshore wind.

Over €4.4 billion investment was attributed to smart grids, representing a 23% growth compared to year-end 2020, in line with the group's strategy of strengthening key infrastructure for the energy transition and the electrification of the economy. As a result, the company's regulated assets stand at €33 billion.

In 2021, the investment effort and operating performance boosted gross operating profit (**Ebitda**) to €12 billion, representing a 20% growth compared to the previous year. This means the company has achieved its gross profit forecast for 2022 one year early.

Committed to



Take care of the environment.

Print in black and white only if necessary.

Press release

The networks business showed a solid performance in all countries thanks to the regulatory frameworks in place and increased investments, despite the negative impacts of the exchange rate and covid.

The electricity generation and supply business was driven by the larger installed renewables capacity, which led to a 7.9% increase in production, with a significant contribution from offshore wind technology due to the commissioning of East Anglia 1.

During the year, offshore wind was confirmed as one of the group's strongest growth areas. The company has 1,258 MW in operation and capacity will grow three-fold by 2025 with the construction of 2,600 MW. The current offshore wind pipeline totals 33,400 GW.

Forward-looking model on ESG principles

Iberdrola continues to strengthen its commitment to environmental, social and governance (ESG) principles, which form the basis of its business model. A pioneer in the energy transition, the company is a benchmark in good governance and transparency and a driver of social transformation.

The group has closed all its coal-fired power plants around the world in response to its decision to replace CO₂-emitting facilities with the latest generation of clean energy. In December 2021 the chimney at the former Longannet power station in Scotland was demolished.

Thanks to the growing share of renewables in its generation mix, emissions intensity has been reduced to 60 grams per kWh in Europe, advancing towards the goal of becoming a carbon-neutral company in Europe by 2030.

As a result of this transformation and of the company's ongoing focus on good corporate governance, in 2021 the company obtained several accolades, including the World Finance Best Corporate Governance Awards in the United States and Spain.

Iberdrola remains a benchmark in the creation of stable, quality employment. The company hired 5,500 new recruits between January and December 2021, with a clear commitment to youth employment: 40% of new recruits were people under 30 years of age. Also, the number of women in management positions continues to increase and is now 34%.

99% of the company's workforce has fixed-term contracts with each employee receiving an average of 59 hours of training per year.

"Twenty years ago, Iberdrola took on the challenge of helping to decarbonise the planet through clean energy," said the Chairman of Iberdrola. "Many have joined this global challenge with words, but the important thing is to show commitment with actions. All companies need to show ambition, with real and credible targets and delivery. At Iberdrola, we will continue along this path," he added.

Shareholder remuneration rises 5% and financial ratios improve

The growth in results allows Iberdrola to recommend a shareholder remuneration of €0.44 gross per share, 5% more than in 2021. The Board of Directors will propose to the General Shareholders' Meeting the approval of a final dividend of €0.27 gross per share, which will be added to the €0.17 gross per share paid as interim dividend earlier in February.

The company also improved its financial strength over the past year thanks to cash flow generation growing by 9% to €8.91 billion. In 2021, the company has once again reaffirmed its leadership in green finance, with €38.8 billion outstanding under green or sustainable formats. In addition, the company has more than 70% of revenues generated in countries with an A credit rating.

Liquidity reached €19.5 billion, covering 24 months of financing needs, and the company demonstrated its ability to access markets. In an inflationary context, 80% of the company's debt is financed at fixed rates with an average maturity of over 6 years.

IMPORTANT INFORMATION

This communication does not constitute an offer to buy, sell or exchange or the solicitation of an offer to buy, sell or exchange securities in the United States of America or in any other jurisdiction. IBERDROLA, S.A. shares may not be offered or sold in the United States of America except pursuant to an effective notice statement under the Securities Act of 1933, or pursuant to a valid exemption from the duty of notice.

This communication includes certain Alternative Performance Measures ("ARMs"), as defined in the Guidelines on Alternative Performance Measures published by the European Securities and Markets Authority on 5 October 2015 (ESMA/2015/1415en). MARs are measures of financial performance prepared from the financial information of Iberdrola, S.A. and its group companies but which are not defined or detailed in the applicable financial reporting framework. These MARs are used with the objective of contributing to a better understanding of the financial performance of Iberdrola, S.A., but should only be considered as additional information and in no case replace the financial information prepared in accordance with IFRS. Furthermore, the way in which Iberdrola, S.A. defines and calculates these MARs may differ from that of other entities using similar measures and, therefore, they may not be comparable with each other. Finally, it should be noted that some of the RAFs used in this communication have not been audited. For further information on these issues, including their definition or the reconciliation between the corresponding management indicators and the consolidated financial information prepared in accordance with IFRS, see the information available on the corporate website (<https://www.iberdrola.com>).

FORWARD LOOKING STATEMENTS

This communication contains forward-looking information and statements about IBERDROLA, S.A. and AVANGRID, Inc. Such statements include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future operations, investments, synergies, products and services, and statements regarding future results. Forward-looking statements are not historical facts and are generally identified by the use of terms such as "expects", "anticipates", "believes", "intends", "estimates" and similar expressions.

In this regard, while IBERDROLA, S.A. believes that the expectations contained in such statements are reasonable, investors and holders of IBERDROLA, S.A. and AVANGRID, Inc. shares are cautioned that forward-looking information and statements are subject to risks and uncertainties, many of which are difficult to predict and are generally beyond the control of IBERDROLA, S.A. and AVANGRID, Inc, risks that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking statements and information. Such risks and uncertainties include those identified in public documents filed by IBERDROLA, S.A. with the Comisión Nacional del Mercado de Valores and by AVANGRID, Inc. with the Securities and Exchange Commission that are available to the public.

Forward-looking statements are not guarantees of future performance and have not been reviewed by the auditors of IBERDROLA, S.A. and AVANGRID, Inc. You should not rely on forward-looking statements that speak only as of the date on which they were made. All forward-looking statements or statements herein or issued by IBERDROLA, S.A., AVANGRID, Inc. or any of their directors, officers, employees or agents are expressly qualified by the cautionary statements above. The forward-looking statements included in this document are based on information available as of the date of this communication. Except to the extent required by applicable law, IBERDROLA, S.A. undertakes no obligation to publicly update any forward-looking statements or revise any forward-looking information, even if new information is made public or new events occur.

Press release

Committed to



Take care of the environment.

Print in black and white only if necessary.